Virginia “Ginger” Wolfpack

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**EDUCATION**

North Carolina State university, Jenkins Graduate School of Management Raleigh, NC

**Master of Business Administration (STEM MBA), Concentration in Finance** May 20XX

University of Washington Seattle, WA

Bachelor of Arts in English Literature (GPA) Insert Mon. Year of Graduation

(only include GPA and school awards/scholarships if you have less than 3 years of full-time work experience and a GPA above 3.5)

EXPERIENCE

ADVANCED AUTO PARTS Raleigh, NC

*Senior Inventory Planner* Mon. Year – Mon. Year

* Oversaw 15 new store openings over 40 weeks. Analyzed market trends, identified top selling merchandise per region, established essential inventory for key partners (Pepboys, CarMax, etc.) and conducted 12-week post open check-ins. Assigned as lead planner for 20 new store openings based on project management skills.
* Increased sales per store by 15% across southeast region (80 stores) increasing YoY revenue by $2.5M. Analyzed regional stores via excel and SQL evaluating top selling (SKU) and historical replenishment systems reports.

*Logistics Analyst (Mon. Year – Mon. Year)*

* Researched and proposed new logistics planning software, reducing onboarding for contract and holiday vendors by 40%. Eliminated 20% of contractor related costs, due to inefficient scheduling and paperwork delays.

LOCAL CITY INVESTMENTS Corvalis, WA

*Asset Management Intern* Mon. Year – Mon. Year

* Analyzed firm’s hierarchy of management fees to identify pricing inefficiencies within ETF and mutual fund products. Proposed new pricing for fixed income, money market, asset allocation, equity, and alternative products.
* Prepared quarterly performance summaries for Financial Advising Team for 300+ client portfolios, highlighting clients overdue for annual review, to increase customer service experience and overall satisfaction.
* Received “top intern” award out of 220 regional interns at end of summer. Presented project on future of client investments and recommendations for addressing market threats (finTech) to CFO and CEO.

**UNITED STATES ARMY** – Division or Assignment Fort Liberty, NC

*Company Commander / Infantry Platoon Leader* Mon. Year – Mon. Year

* Led joint training exercises as a Platoon Leader, collaborating with contingent of 12 Korean and Indonesian Paratroopers in southeast Asia. Demonstrated effective cross-cultural communication and logistics planning.
* Maintained journals recording real-time updates for assets valued at $1M-10M per training.

PROJECTS AND LEADERSHIP EXPERIENCE (*Optional Section – See Style Guide*)

**CORPORATE FINANCE PRACTICUM** –*MBA Consultant to Forever21* Mon. – Mon. Year

* Analyzed historical sales and financial data for global retailer in North America. Recommended new market entry opportunities and key product expansion categories for growth across fast fashion products.

**MBA STUDENT ASSOCIATION** –*Event Chair* Mon. Year – Mon. Year

**ADDITIONAL INFORMATION**

**Computer Skills:** Excel (vlookup, pivot tables, crystal ball), PowerPoint, SQL, Python, JAVA, JMP, R, Salesforce, ERP

**Certifications:** Lean Six Sigma Green Belt (in progress)

**Languages:** French (native speaker)

**Interests:** crocheting ugly christmas sweaters, Raleigh club dodgeball champion 2024, transcribing old English poetry

**Work Eligibility:** [choose one if non-US Citizen] F-1 Visa with 3 years renewable STEM OPT